

HSBC Insurance Brokers

Transport and logistics

Delivering solutions



Transportation and logistics touches every aspect of human endeavour and we understand that the effective management of risk is of paramount importance.

Our desire to travel further and faster than ever before imposes stresses and strains on all modes of transportation. The need for effective risk management is crucial in ensuring that your customers' expectations are met in a safe but cost efficient manner.

Our style

Our consultative approach towards the provision of risk management solutions is at the heart of our client stewardship programme. HSBC Insurance Brokers' focus on the transport and logistics sector, combined with our extensive experience of working with clients in this field, enables us to identify industry pressure points and react quickly and efficiently.

Peace of mind

Being a significant part of one of the largest and most successful financial services groups in the world brings security, stability and integrity to our client relationships. We believe that this explains why we have one of the best client retention rates in the insurance broking market – something of which we are very proud.

Our aim

To be your preferred and trusted partner in the management of risk.

Our sector knowledge

We realise that every business is different. End users of products and services are imposing greater demands on retailers and this impacts on every stage in the supply chain. Competition and more demanding contracts are resulting in margins being constantly squeezed and the adoption of a comprehensive risk management philosophy is becoming paramount.

Our close working relationships with our banking colleagues ensure that we are at the forefront of industry thinking and have the ability to offer a complete team of professionals, from a risk management, insurance or analytical background.

Current industry pressure points include:

- The need to replace capital assets
- Human capital costs
- The growth of the compensation culture
- Ever increasing fuel and energy costs
- Pressure on margins from both customers and competitors
- Contractual liabilities
- Supply chain management and business continuity

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