

HSBC Insurance Brokers

# Industrials and Technology

*Helping to shape a more certain future*



**Margins in the manufacturing sector are under constant pressure from financial influences such as rising energy and raw material costs – much of which cannot be passed on to the consumer.**

Together with the need to maintain market position by continually investing in the business through capital expenditure and research and development, controllable costs are subject to intense scrutiny.

## Our style

Insurance is a cost that is controllable, provided the right methodology is put in place and this is where a broker can add value.

Our objective is to work with our clients to achieve sustainable competitive insurance pricing, supported by stable coverage throughout the world, wherever your manufacturing base may be.

Underpinned by our robust risk management principles, much needed resources can be invested in the company with greater confidence.

We have strengths in many areas including:

- Global market approach
- Web-enabled management information systems
- Environmental solutions
- Legacy claims handling
- Onshore and offshore financing solutions

## Peace of mind

Being a significant part of one of the largest and most successful financial services groups in the world brings security, stability and integrity to our client relationships. Our brand reputation creates a genuine willingness from the insurance market to provide broader and more competitive solutions to our clients.

## Our aim

To be your preferred and trusted partner in the management of risk.

## Individuality

Within this sector, we understand that constant innovation is paramount and this will need to be reflected in the way your risks are managed. We build bespoke programmes to provide protection where you need it most and ensure that your differentiators are reflected in premiums you pay.

## Contact details

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